



HOBOKEN BROWNSTONE CO

TO: Sustainable Jersey City - Attendees

FROM: George Vallone - President

DATE: January 17, 2019

RE: 'From Sustainability To Resiliency'

Glad you could attend our discussion! I hope you enjoyed the conversation.

Two resources I discussed today that you can have free of charge are –

1. The NJ Developers' Green Infrastructure Guide (www.NJFuture.org)
2. US Green Building Council Institutes' RELi Standard (www.GBCI.org/RELi)

The RELi Standard "Action List is attached to this Memo.

Additionally, if you have a redevelopment project that could use some out-of-the-box thinking, our firm would be pleased to discuss ways we could add value. We specialize in working with land owners looking for high-value with low-risk exit strategies.

We are able to create value using unique structures, such as -

1. Joint Ventures with Land Owners
2. Environmental Liability Transfers
3. Structured Seller-Financed Sales

Call for a free session to find out if we can assist you to get your redevelopment deal done by creating a winning result for the land owner, the community, and your bottom line!

The Hoboken Brownstone Company

305 Coles Street . Jersey City, New Jersey 07310 . 201-792-3814 . HBBrownstone.com

39 Years of Urban Development Expertise